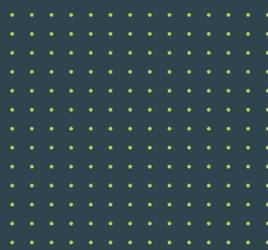




PRIVATE WEALTH
FAMILY OFFICE

**You create.
We preserve.**



Independent expertise.

ABOUT US

Our extraordinary world is ever-changing, presenting both opportunity and uncertainty. GlenQ exists to help our clients successfully manage both: **you create, we preserve.**

We aim to bring a challenging, entrepreneurial and independent approach to trust and fiduciary services while remaining firmly committed to the traditional qualities you would expect – integrity, accessibility and professionalism.

Our focus is on wealth planning for High Net Worth clients, personally engaging with them to create and manage cost effective services tailored to their needs.

We are based in Jersey, one of the world's leading International Finance Centres, and operate in multiple regions including the UK, Eastern Europe, Africa and the Middle East.

Our people are experts in what they do. GlenQ's management team has over 100 years' experience of the trust and fiduciary sector, holds numerous formally recognised qualifications in

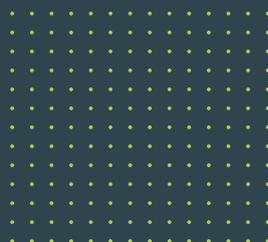
law, accountancy and investments, and are full members of several leading professional bodies. GlenQ's administration team manages a diverse range of structures for both our High Net Worth clients and select corporate clients, including investment houses and fund managers.

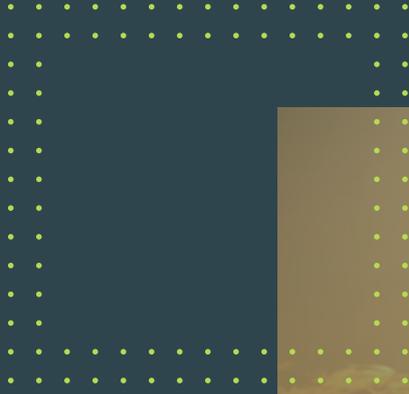
We have a value-based and transparent approach to fees, driven by understanding our clients' preference for clarity and cost certainty rather than opaque pricing structures. Wherever possible we aim to offer scalable fixed fee arrangements or agreed time-based costing.

We would be happy to discuss your wealth planning needs further.

Contact

Iain on +44 (0)1534 484 480 or iain@glenq.com, or
Paul on +44 (0)1534 484 480 or paul@glenq.com





Trustee and Foundation Services

No one can say with certainty what the future holds. But you can help shape it by prudent planning in the present.

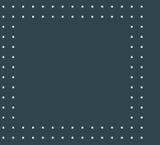
As an independent provider of trust and foundation services, GlenQ can help you prepare an assured future when it comes to asset protection or private wealth succession planning.

WHAT DO WE OFFER?

We work with individuals and organisations needing to establish trusts and foundations for a variety of reasons. All have the same broad aim however. Making provision for families and future generations now by establishing plans to determine what happens during succession.

As well as reducing the risk of disagreement upon your death, we can help avoid the need for a will and probate process for any assets held in trust.

We can moreover help you continue receiving benefit from assets held in trust or foundation during your lifetime. Accessing funds to help meet the cost of a loved one's education, for example, or to facilitate purchasing a family overseas property.



Company Formation and Management

There are numerous reasons for establishing an offshore company and many potential benefits. Yet there's also the challenge of set-up and management.

Using independent expertise, GlenQ can guide and support you through the process of forming a range of Jersey-based or other jurisdiction offshore companies and provide the ongoing management services they require.



WHAT DO WE OFFER?

Offshore companies play an important role within effective business planning and wealth management. Their wide range of benefits include limiting shareholder liability, separating legal identity, ease of ownership transfer and effective tax neutrality.

Among the range of company vehicles available are:

- Jersey incorporated companies
- Special Purpose Vehicles (SPVs) for asset holding and structuring
- Incorporated and Protected Cell Companies
- Companies in other jurisdictions through our trusted partner network

Working closely with you, we can establish the best option for your requirements and then quickly and efficiently set-up the company.

Once formed, we can provide all the ongoing company administration services required, including provision of directors, company secretary and a registered office.





Jersey Private Fund services

Clients looking for a fast, flexible and cost effective solution for raising venture or investment capital are increasingly considering a Jersey Private Fund.

GlenQ offers tailored Private Fund services to globally-based clients and eligible investors, combining a tax neutral jurisdiction within a tested and robust legal framework.

WHAT DO WE OFFER?

Since launch in 2017, Jersey Private Funds have proved a popular option for institutional and professional investors seeking a more streamlined funds regime. GlenQ offers Jersey Private Funds through our Jersey office, structured as a company, unit trust or limited liability partnership.

We will work with you and your advisers to identify and establish the most suitable vehicle for capital raising and investment goals, enabling you to advance projects with ongoing access to available funds.

Most Jersey Private Funds will be subject to lighter regulation than public funds and can be quickly and simply established via GlenQ as your Designated Service Provider.

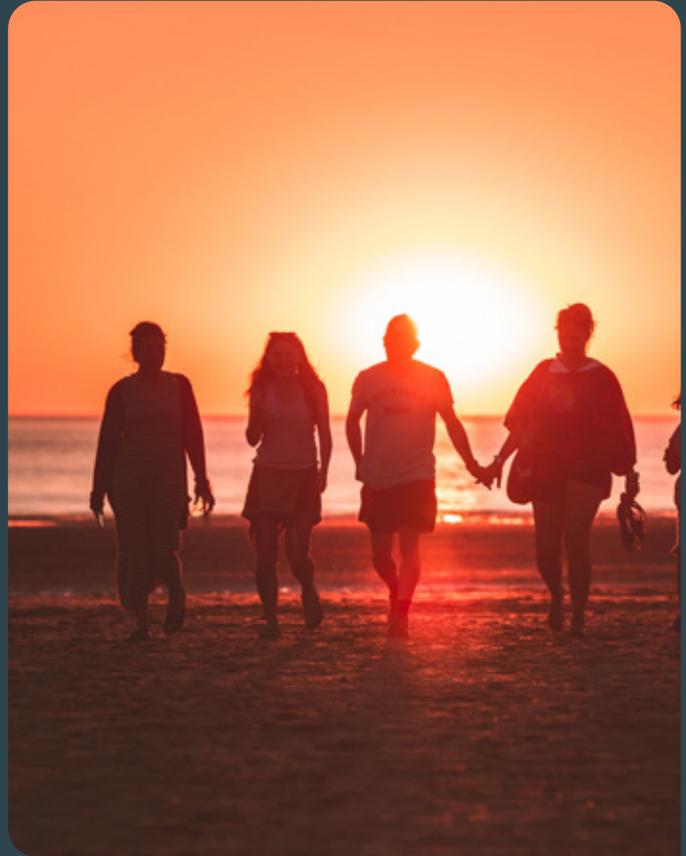




Family Office Services

While the concept of a 'Family Office' is not new, the range of services available under this important principle has expanded in breadth and complexity.

GlenQ's Family Office service mirrors this by offering an independent, flexible and cost-efficient approach designed to meet individual client needs and circumstances.



WHAT DO WE OFFER?

Recognising individuality, we take time to understand every client's different aims and aspirations, and how these relate to matters such as wealth management, succession planning, asset protection, control and privacy.

Once gained, we use this knowledge and trusted relationship to take care of family details while you enjoy what's important in your life.

We offer a full range of Family Office services from appointing an investment manager to helping search for suitable schools and universities for your children. We take care of everything needed under a straightforward and transparent fee arrangement, avoiding the surprise of unexpected payments or charges.

Working with you and your advisers, we will establish a Family Office financial arrangement that best suits your needs and circumstances.

This could be a trust and company structure, which offers many potential advantages. Or an incorporated Jersey Foundation which may be more familiar to clients from civil law jurisdictions. In other circumstances, a Private Trust Company (PTC) could be the right solution. This provides a Single Family Trust controlled by a board formed from family members with direct responsibility for all decisions made.

Whatever the right choice for your family, GlenQ are there to establish the structure and manage its ongoing administration.



Our fees

We structure fees around the size and complexity of client requirements. In contrast with many other trust companies, however, our approach is always value-based and transparently presented. We understand that our clients prefer clarity and cost certainty rather than opaque pricing structures.

Wherever practical, we will offer a fixed fee arrangement to provide that clarity and certainty. We can also offer a time-based or ad valorem approach, depending on the work and client preferences.

ABOUT JERSEY

Acknowledged throughout the world as one of the leading and best regulated international finance centres, Jersey prides itself on longstanding political and economic stability.

Its location between England and France allows excellent transport and communication links with Britain, Europe and the wider world.

Its status as a British Crown Dependency provides sovereignty over political and fiscal policy. This has permitted Jersey to develop a sophisticated and comprehensive legal infrastructure, keeping it at the forefront of global finance for the last 50 years.

For investors, Jersey offers a tax-neutral environment, with no Capital Gains Tax, Withholding Tax or Wealth Tax, providing tax certainty and allowing for efficient cross-border investment.

Our Team



Paul Glennon

PRINCIPAL

✉ paul@glenq.com

Paul co-founded GlenQ with Iain in 2013 and is a member of the board alongside Iain and Justin. He is responsible for establishing and maintaining relationships for a diverse, international client base and undertakes business development on a worldwide basis, with a focus on West Africa, in particular Nigeria and Ghana, and clients with US connections.

Paul has over 25 years' experience in the finance industry in the UK and Jersey. A qualified Trust professional (TEP), he has worked for a number of well-known financial institutions including Coutts, Close Brothers and Kleinwort Benson. He is a Member of the Chartered Institute of Securities and Investment and holds a Law degree from the University of Buckingham and a Masters degree in Risk Management from the ICMA Centre, University of Reading.

Paul is married with a young daughter who keeps him on his toes. When he has any spare time, he enjoys watching most sports, especially rugby and cricket.



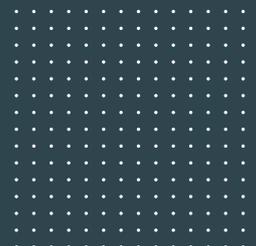
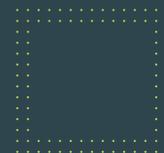
Iain Quenault

PRINCIPAL

✉ iain@glenq.com

Iain co-founded GlenQ together with Paul in 2013 and is member of the board alongside Justin. Iain is responsible for the development and management of all clients globally with a specific focus and experience in the Middle East and Southern Africa.

Iain has worked for the major institutions of RBSI, Coutts and SG Hambros over his 30 years in the financial services industry. He is a qualified Investment and Trust professional and a Member of the Chartered Institute of Securities and Investment. Iain is married with two sons and together with the family dog, Mo, they keep him busy during his spare time.



Our Team



Justin Ozouf
FINANCE DIRECTOR

✉ justin@glenq.com

Justin joined GlenQ in July 2019, becoming a member of the board at the same time. A graduate of Royal Holloway, University of London, he is a Fellow of the Association of Chartered Certified Accountants.

Within a finance industry career spanning 25 years, Justin has worked recently in different roles for several Jersey-based companies, among them Mourant, Crestbridge and Vistra.

Married with two grown-up daughters, Justin is a keen armchair referee for international rugby matches, and enjoys walking the family dogs, Hiro and Archie.



Peter Rice
CLIENT SERVICES DIRECTOR

✉ peter.rice@glenq.com

A trust and fiduciary professional for almost 30 years, Peter has extensive international experience in building relationships and developing business. His most recent focus has been Eastern Europe, Africa and the Gulf, with a keen interest in local history and culture helping form deep and meaningful relationships across these regions.

Peter enjoys working closely with families and their advisors, structuring global assets and estate, and addressing succession planning requirements. His experience and relationships add further value through advising on new business development opportunities.

STEP qualified and listed in Citiwealth leaders for six consecutive years, Peter's role at GlenQ is taking responsibility for key clients alongside maintaining our important global relationships.

Outside the office, Peter keeps busy through sailing, and enjoys indulging a passion for exploring and understanding new countries.



Grant McGregor
CLIENT SERVICES DIRECTOR

✉ grant@glenq.com

A highly experienced trust practitioner, Grant has worked within Jersey's finance industry for 30 years. Focused on the private client sector, he has dealt extensively with trust administration and company management, with an emphasis on client care and maintaining strong relationships with their professional advisors.

Prior to joining GlenQ in March 2020, Grant spent nine years as client services director for an independent Jersey trust company.

At GlenQ, Grant's role is to proactively manage a portfolio of key clients. Additionally, he supports the team of administrators running our whole client base, providing guidance and technical expertise as needed.

Work and family commitments permitting, Grant is a keen golfer, distinguished through being former first team captain at one of Jersey's leading golf clubs.

Our Team



Alex Lebacle

TRUST ADMINISTRATOR

✉ alex.lebacle@glenq.com

Alex joined GlenQ's client administration team in September 2019. Working closely with Paul and Iain, he has responsibility for the administration and day-to-day running of a portfolio of clients.

Alex possesses over 10 years' experience working within the Jersey finance industry specialising in Trust and Company administration. He holds a Certificate in Offshore Administration.

During his spare time, Alex enjoys fishing, playing video games and working on cars.



Matthew Cooper

COMPLIANCE MANAGER

✉ matthew@glenq.com

Matt is a qualified compliance professional who joined GlenQ in 2020 to take responsibility for our compliance and risk functions. Alongside experience in this area, he is a Member of the International Compliance Association and Jersey Compliance Officers' Association.

In his spare time, Matt enjoys the golf course and hockey, being an accomplished goalkeeper for a local team.



Andrew Mason

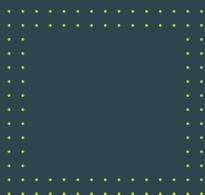
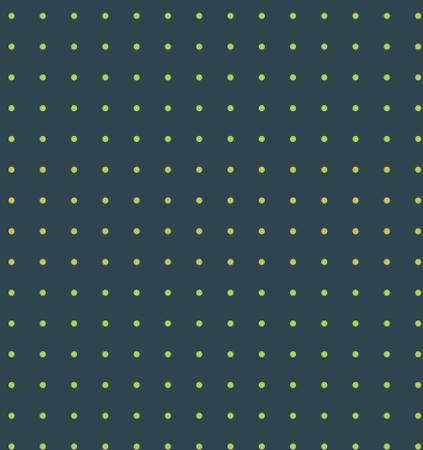
FUND SERVICES MANAGER

✉ andrew.mason@glenq.com

Working for over 35 years in the administration and management of funds and corporate structures, Andrew has diverse experience ranging from start-ups to industry giants Coutts, EY and Kleinwort Benson. He has further held executive board positions both as director and managing director for regulated fund services businesses, being first approved by the Jersey Financial Services Commission as a Principal Person in 2001.

Andrew holds the ICA International Diploma in Governance, Risk and Compliance, the Securities Institute Diploma in Securities and Investments, the CIB Offshore Diploma in Fund Management and Trust and Company Administration.

Outside of work, Andrew enjoys family life with two grown up children and one granddaughter.



**You create.
We preserve.**

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info@glenq.com**

www.glenq.com